ENVESTNET

Revenue Manager: A Holistic and Insightful Revenue Platform Built for Scalable Performance

Exclusively for Investment Managers

AI-Driven, Real-Time Answers to Your Business Profitability Questions

Revenue Manager pioneered the software-as-a-service (SaaS) delivery model for financial services billing solutions. Today, we provide actionable business intelligence and predictive capabilities, while managing your fee billing process, including client setup and termination, multi-currency fee and accrual calculations, revenue reconciliation, invoice and advice generation, special adjustments, and reversals.

Partner Integrations — Tableau Interactive Data Visualization/IBM Private Cloud Services

Revenue Manager's CFO Dashboards—a multidimensional 360-degree view, and numerous function-specific and summary options—provide extraordinary business insight and forecasting capabilities.

Our cloud infrastructure brings global coverage and unsurpassed security, with fast reaction options to respond to changing conditions, move data from one country to another, or quickly scale infrastructure.

Supports Even the Most Complex Calculation Methods

Our flagship solution, Revenue Manager makes processing a wide array of fee and payment calculations easy. Charge fees and commissions based on assets, transactions, performance, or custom services. Present summary fees by client, account, or invoice, or present detailed fees for each investment or portfolio in a client account—all without custom coding.

- Charge management, custody, administrative, advisory, origination, wrap, transaction-based and performance-based fees in any currency
- Define tiered, flat, banded and conditional fee schedules in any currency
- Perform sophisticated aggregation across clients, accounts, products, and invoices, as well as savings/fee reallocation
- Incorporate investment level and group-level minimums, maximums, and recurring flat fees
- Prorate fees for activated and terminated clients, accounts, and investments, as well as for other account flows, like contributions and withdrawals
- Leverage out-of-the-box, industry-standard basis calculation rules such as ending balance, average monthly balance, and average daily balance
- Define custom asset-valuation calculations without error-prone and hard-to-learn coding

Revenue Manager accommodates integration of existing infrastructure across platforms, such as with general ledgers, including Oracle, Workday, Coda, or Epicor; or with CRM packages, such as Salesforce or Microsoft Dynamics

Improve Service Levels with Customized Communications and Reporting

With Revenue Manager, you can create a breadth of enterprise and client reports and audits to deliver enhanced client service.

- Personalized client letters with company logo and service marks
- Account summaries and detailed calculation information
- Discount, tax, and aggregation details
- Adjustment amounts and explanations
- Payment and remittance instructions
- Upstream/downstream integration
- Audit tracking/history
- Maker/checker (4-eyes) feature

Robust dashboard-focused reporting and query capabilities enable you to instantly analyze information about your clients and their investments to gain an overview of your revenues and to improve your strategic decision-making and forecasting accuracy.

For instance, you can review variances between accrued and billed amounts to identify anomalies in your revenue recognition process. You can even create ad hoc reports by exporting data to Microsoft Excel or other third-party solutions.

> "We found that Revenue Manager offered a technically superior product that would readily integrate into our environment. We believed this would translate into faster development and issue resolution. This was borne out in the implementation."

– Andrew Downs | Chief Operating Officer, Newton (Part of BNY Mellon Asset Management)

Interested in learning more about Revenue Manager?
Contact us at RevenueManager@envestnet.com

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