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QRG Capital Management, Inc. (d/b/a Envestnet Capital Management) Form CRS

September 3, 2024

Introduction

QRG Capital Management, Inc. (QRG) is registered with the Securities and Exchange Commission as an investment adviser. Fees for brokerage and investment advisory services differ among broker-dealers and investment advisers and it is important that you understand the differences. Free and simple tools are available to research firms and financial professionals at <u>Investor.gov/CRS</u>, which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

As a registered investment adviser, we offer portfolio management services to retail investors with accounts that meet our initial minimum investment and ongoing account size requirements. We also provide, through our affiliate Envestnet Asset Management, Inc., technology, operational and administrative support systems to retail investors.

We offer the services described above through agreements with Registered Investment Advisors and their independent investment advisor representatives (Advisor). Working with you, your Advisor determines a recommended investment strategy and directs us as to the implementation of that strategy. We manage your assets on a discretionary basis and monitor the adherence of your assets to the selected strategy. When you engage us for portfolio management services, through your Advisor, you sign an investment advisory agreement that gives us discretionary authority to determine the investments to buy and sell in your account. You may impose reasonable restrictions on our discretionary authority, which must be provided to us in writing and accepted by us. Our investment advice is not limited to proprietary products or to a limited menu of products or types of investments.

You are encouraged to ask us questions including the following to help you better understand our services: Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

What fees will I pay?

We charge you an asset-based fee for portfolio management services. Our ees are generally charged quarterly or monthly in advance, but we support billing in arrears if selected by the Advisor. Because our fees are based on a percentage of your assets, we have an incentive to encourage you to increase the assets in your account. QRG's fee does not include the fee charged by your Advisor, but we often perform the fee billing service on your Advisor's behalf.

Please refer to our Form ADV, Part 2A Brochure for more detailed information about our services

In addition to our fees, you may incur additional fees and costs related to the investments in your account, such as custodian fees, account maintenance fees, transaction costs, surrender charges, wire transfer and electronic fund fees, internal management fees of mutual funds and variable annuities, and other product related fees such as redemption fees.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Please refer to our <u>Form ADV, Part 2A Brochure</u>, particularly Item 5, for more detailed information about our fees and your investment costs.

You are encouraged to ask us questions including the following to help you better understand the impact of fees and costs on investments: Help me understand how these fees and costs might affect my investments? If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- Our strategies are available in various investment programs offered by our affiliates, who charge fees for
 offering and administering such programs. This is a conflict of interest because our affiliates receive additional
 compensation for providing these other services to you. We have an incentive to recommend and provide these
 other services to you.
- Envestnet has a number of affiliations and investments with other financial services firms, which may provide investment services to you. Such affiliation(s) create a financial incentive for QRG to promote the use of these services.
- We act as an endorser of certain asset managers participating in Envestnet's Premier Partnership Program, for which our affiliate, Envestnet Asset Management, Inc. is compensated.
- We receive client referrals from third parties to whom we pay referral fees. This is a conflict of interest because we have an incentive to pay referral fees so that the third parties will refer clients to us that they otherwise might not refer to us.
- We pay employees for referring retail investors to us. This is a conflict of interest because we have an incentive to pay referral fees so that the employees will refer retail investors to us that they might not otherwise refer to us.

We are fiduciaries to you. That means we are required to act in your best interest throughout our entire advisory relationship.

You are encouraged to ask us questions including the following to help you better understand our conflicts of interest: *How might your conflicts of interest affect me, and how will you address them?*

How do your financial professionals make money?

Please refer to our <u>Form ADV</u>, <u>Part 2A Brochure</u> for more detailed information about our conflicts of interest.

Our financial professionals receive a salary and a discretionary bonus based on their individual performance and the success of the firm. This is a conflict of interest because our financial professionals have a financial incentive to recommend our own proprietary products or strategies. Our financial professionals are also compensated based on the revenue we receive from investments issued, managed, or sponsored by us or an affiliate. This is a conflict of interest because our financial professionals have a retail investor to increase the assets in a retail investor's accounts. Our financial professionals also receive additional compensation when they obtain new clients for us. This is a conflict of interest because it creates an incentive for our financial professionals to recommend our investment advisory services to you.

Do you or your financial professionals have legal or disciplinary history?

No, please visit <u>Investor.gov/CRS</u> for a free and simple search tool to research our firm and your financial professional.

You are encouraged to ask us questions including the following to help you better understand our disciplinary history: *As a financial professional, do you have any disciplinary history? For what type of conduct?*

Additional Information

You can find additional information about our services in our <u>Form ADV, Part 2A Brochure</u>. You may request updated information and a copy of our Relationship Summary by contacting us at 312-827-2800.

You are encouraged to ask us questions including the following to help you better understand who to contact with any questions or complaints: *Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?*