

# **Weekly Market Review**

January 5, 2018

### **Chart of the Week**



### Weekly Highlights

- The final jobs report of 2017 is weaker than expected. The Department of Labor estimated 148,000 jobs were added in December, well below the median forecast of 195,000. The headline unemployment rate was unchanged at 4.1%. Average hourly earnings were up 0.3% for the month and 2.5% for the year. The big surprise was a loss of 20,000 jobs in the retail trades, despite a strong holiday shopping season.
- Auto sales down both in December and in 2017 overall. The domestic auto manufacturers collectively reported a drop in sales in December, and total sales for 2017 fell just short of the record sales posted last year. This was the first drop in annual auto sales since 2009.
- Construction spending higher than expected in November. The Commerce Department report released Wednesday this week showed construction spending in November was up 0.8%, easily beating the median forecast of 0.5%. The upside surprise was driven primarily by residential construction. The stronger-than-expected data may be a leading indicator of a higher fourth-quarter gross domestic product (GDP) estimate.

### **Talking Points**

- Among equities, the emerging markets dominated the week, with Russia and China both up 5% and Latin America as a whole up more than 4.5%. US equities continued their rally from December, up roughly 2% in the week. European markets were positive as well, but more mixed, ranging from Italy up more than 4.0% to the U.K. up less than 0.5%.
- Treasury yields higher. The Treasury yield curve was higher across the board, up five to seven basis points.
- The US Dollar Index ended the week down slightly after significant volatility. A drawdown of more than 0.75% on Tuesday was reversed on Wednesday, and Thursday returned to Tuesday's lows before a modest rally on Friday.
- Crude oil continued its December rally, up a more than 1.3% after a 5.3% gain in December. US shale production would be expected to jump if prices reach \$65/barrel, about a 5% increase from current levels.
- Among other economic data released this week: The US trade deficit widened by 3.2% in November to \$50.5 billion, its highest level since 2012. The ISM Non-Manufacturing Index fell
  1.5%, but remains well above 50%, indicating improving conditions. US factory orders rose 1.3% in November. This marks the fourth straight monthly increase after October's data was revised to a 0.4% gain rather than a 0.1% decline.

	Last Price	Change	% Chg.	YTD %
S&P 500	2,743.15	69.54	2.60%	2.6%
Dow Industrials	25,295.87	576.65	2.33%	2.3%
Nasdaq	7,136.56	233.17	3.38%	3.4%
Russell 2000	1,560.01	24.50	1.60%	1.6%
Euro Stoxx Index	397.35	8.17	2.10%	2.1%
Shanghai Composite	3,391.75	95.37	2.89%	2.6%
Russell Global	2,185.36	41.28	1.93%	1.9%

Source: Bloomberg; Index % change is based on price.



7/10 7/24 8/7 8/21 9/4 9/18 10/2 10/1610/3011/1311/2712/1112/25 Source: Bloomberg

Sector Performance:			
S&P/Global Industry Classi	fication Sectors	s (GICS)	
	% Wgt in	Week %	
	S&P 500	Chg.	YTD % Chg.
Consumer Discretionary	12.3	3.26%	3.3%
Consumer Staples	8.0	0.10%	0.1%
Energy	6.2	3.94%	3.9%
Financials	14.7	1.72%	1.7%
Health Care	13.9	3.24%	3.2%
Industrials	10.3	2.80%	2.8%
Information Technology	24.1	4.22%	4.2%
Materials	3.0	4.02%	4.0%
Real Estate	2.8	-1.93%	-1.9%
Telecom Services	2.0	-1.29%	-1.3%
Utilities	2.8	-2.50%	-2.5%
Source: Bloomberg		-	-



1.6 1.5 1.4 1.3 1.2 1.1 1 0.9 0.8

0.7

Dec-15

Source: Bloomberg

Feb-16



Small Cap

Apr-17

Feb-17

Dow Industrials

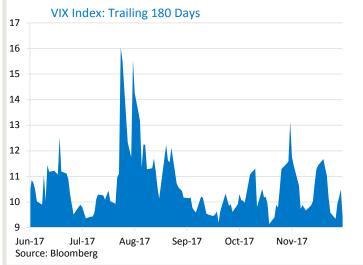
Dec-16

Oct-16

	Last Price	Change	% Chg.	YTD %
Russell Global EM	3,745.72	102.37	2.81%	2.8%
10-Year US Treas.	2.48	7 bps	NM	NM
DJ UBS Comm. ldx.	87.92	-0.25	-0.29%	-0.3%
Gold	\$1,320.48	\$17.64	1.35%	1.4%
Crude Oil	\$61.54	\$1.13	1.87%	1.9%
Dollar Index	92.00	-0.13	-0.14%	-0.1%
VIX Index	9.22	-1.82	-16.49%	-16.5%

		One Week	(		YTD	
	Value		Growth	Value		Growth
L	1.93%	2.72%	3.41%	1.93%	2.72%	3.41%
	1.22%	1.98%	2.95%	1.22%	1.98%	2.95%
S	1.18%	1.60%	1.99%	1.18%	1.60%	1.99%

Source: Bloomberg



EAFE

Aug-17

Jun-17

Jun-16

Apr-16

S&P 500

Aug-16

Dec-17

Emerging Mkts.

Oct-17

### **The Economy and Markets**

#### A Macro View – December Monthly Recap

**Domestic equity market** returns were mixed, but generally modestly positive in December, with outperformance shifting to the value indices in large and mid cap stocks, after growth dominated most of the year. December was a busy month in terms of impactful news and events. As widely expected and clearly telegraphed, the Federal Reserve (Fed) raised short-term interest rates in early December to a range of 1.25%-1.50%. This is the highest level for the federal funds rate since the third quarter of 2008. Retail sales numbers were strong leading into the holiday season, and consumer confidence remains positive. The major event of the month was the hurried completion of the 2017 Tax Reform and Jobs Act, right before Congress adjourned for the year. As expectations for a completed bill rose during the month, the equity markets responded in tandem, particularly in those sectors where companies' average effective tax rate was higher than the new bill's target, namely consumer staples, energy (also boosted by rising oil prices), and consumer discretionary. A number of individual issues climbed sharply on expectations those firms would take advantage of the "tax holiday" included in the bill, a one-time lowering of the tax rate due on profits held overseas. Congress also passed a temporary spending measure to keep the government open until mid-January, but several thorny issues must be addressed by both houses early in 2018.

Within this context, domestic equities were mostly higher for the month, as the Russell 3000 Index gained 1.00%.

Large caps, as represented by the Russell Top 200 Index, outperformed mid cap issues by a small margin, but the value-oriented indices were well ahead of their growth counterparts in both asset classes. The one outlier in the domestic market was small caps: The Russell 2000 Index was down -0.40% for the month, and the growth component outperformed the value component by more than 1%. The Financials sector, the primary driver of this reversal, and comprising roughly 31% of the value index and 18% of the core index, was down 2.50% for the month. The Bloomberg Commodity Index as a whole was up 2.99% for the month, as the rally in energy (crude oil was up 5.3% in December) continued through the end of the year. The Dow Jones Wilshire U.S. REIT Index declined 0.13% for the month.

**International equity markets**<sup>1</sup> continued to perform well during the month, building on momentum throughout 2017. In particular, emerging markets were the strongest performer and gained 3.6% during December, easily outpacing their developed market counterparts, which gained 1.6%. Local currency returns were slightly lower, as the dollar was broadly weaker on continued moderate US inflation data, which calls into question the Fed's ability to implement three rate hikes in 2018. Japan is still a laggard among the developed markets (+0.70%), but several positive signs are apparent. Inflation picked up slightly, though still well below target, and the unemployment rate fell more quickly than expected, to 2.7%, while household spending also ticked up. Additionally, the Eurozone enjoyed good economic news, as consumer prices were up 1.5% from a year earlier, nearing the European Central Bank's target. In addition, unemployment has fallen to 8.8%, its lowest level since January 2009. Although China's markets cooled during December, they still rose 1.9% and finished the year up over 54%.

**Domestic fixed income markets**<sup>2</sup> largely posted very modest returns in December, but even that was a surprise. The US Treasury curve flattened even further in December, driven by the expected Fed rate hike at the short end and lower inflation expectations and strong investor demand for longer dated issues. Yields rose 10-14 basis points in the first two years of the curve in December, tapering off to just a 2-basis point rise on the 7-year maturity. The yield on the 10-year Treasury Note fell by 2 basis points in the month and by 9 basis points on the 30-year maturity. This led to the 1-3 Year Treasury Index falling 0.28% for the month, while the 20+ Year Index was up 2.55%. The Aggregate Index (+0.39%) was led by investment grade corporate credit (+1.05%), which outperformed both Treasurys (+0.05%) and mortgage-backed securities (+0.15%). Current corporate fundamentals remained solid, and the anticipation of increased cash flow from the lower corporate tax rate in 2018 drove spreads tighter by 4 basis points. These same drivers led the high yield index up 0.30% and the S&P LSTA Leveraged Loan Index up 0.40% for the month.

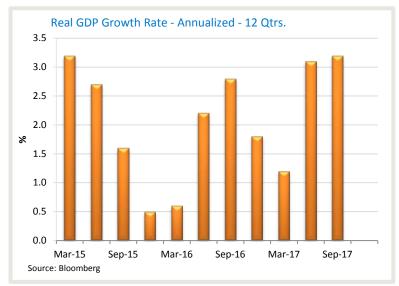
December's biggest news in domestic fixed income was the municipal bond market, as details of the tax reform bill crystallized and clarified that the municipal market was about to undergo a significant change. The key provision in the bill was removing the ability for municipal bond issuers to refinance their debt through the pre-refunding process. This created a rush to market by issuers wanting to get ahead of the December 31 deadline. New issuance was up more than 30% in November over the previous year, and December posted a record \$62.5B in issuance. Despite this massive wave of issuance, there was more than enough demand for these issues, causing spreads to tighten further and creating positive returns for even short-maturity municipal bonds.

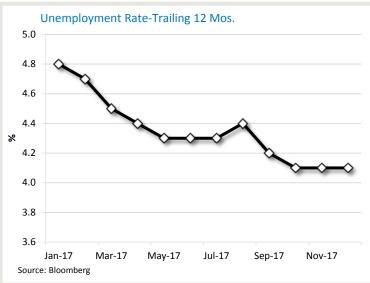
The international fixed income markets were also modestly positive during December, aided by the dollar's aforementioned weakness. The Global Aggregate ex USD Index was up 0.27% on an un-hedged basis, while the hedged version of the Index was up just 0.04%. Emerging markets debt also posted positive returns for the month, led by local currency bonds returning 2.00% versus 0.73% and 0.24% for hard currency sovereigns and emerging markets corporates, respectively.

Nathan Behan, CFA, CAIA SVP, Investment Research

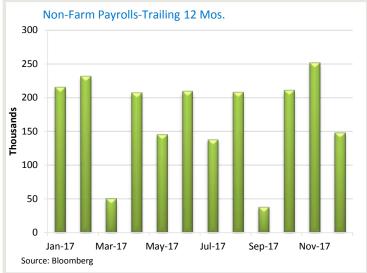
<sup>&</sup>lt;sup>1</sup> Unless otherwise noted, returns are for the appropriate MSCI Indices in US dollar terms

<sup>&</sup>lt;sup>2</sup> Unless otherwise noted, returns are for the appropriate Bloomberg Barclays Indices

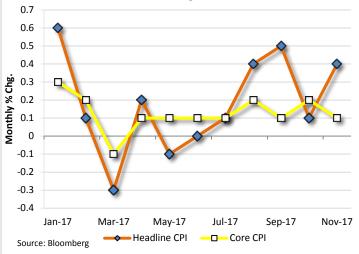








Consumer Price Index-Trailing 12 Mos.



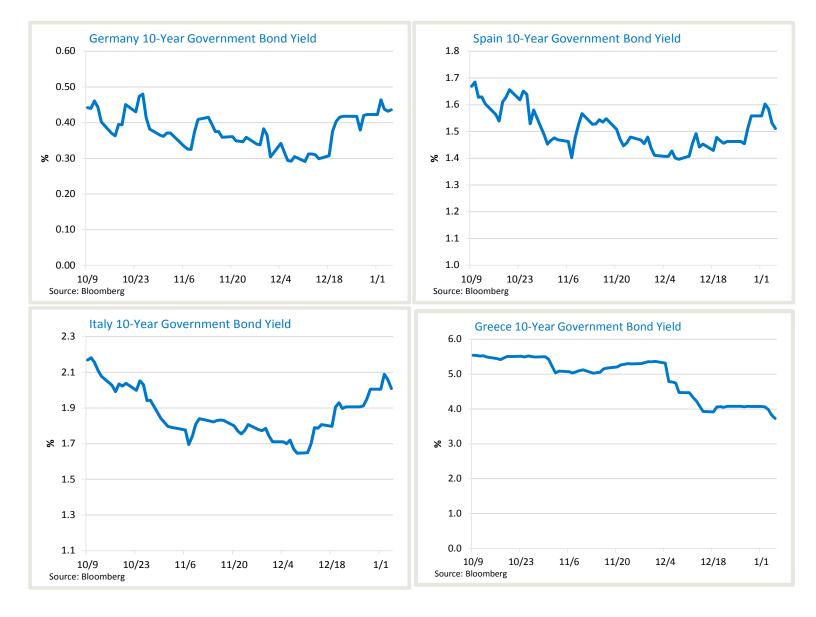


January 5, 2018

### Eurozone

	SELECTED EUROPEAN SOVEREIGN YIELD PERFORMANCE										
	Last	Change	% Chg.	YTD %		Last	Change	% Chg.	YTD %		
Germany 10-Yr. Govt.	0.44	-1 bps	NM	NM	France 10-Yr. Govt.	0.79	-1 bps	NM	NM		
Greece 10-Yr. Govt.	3.73	28 bps	NM	NM	Ireland 10-Yr. Govt.	0.64	1 bps	NM	NM		
Italy 10-Yr. Govt.	2.00	0 bps	NM	NM	Portugal 10-Yr. Govt.	1.92	-1 bps	NM	NM		
Spain 10-Yr. Govt.	1.51	4 bps	NM	NM	Netherlands 10-Yr. Govt.	0.53	-1 bps	NM	NM		
Belgium 10-Yr. Govt.	0.65	-3 bps	NM	NM	U.K. 10-Yr. Govt.	1.24	-6 bps	NM	NM		
Source: Bloomberg											

Basis points (bps)



### FOR ONE-ON-ONE USE WITH A CLIENT'S FINANCIAL ADVISOR ONLY.

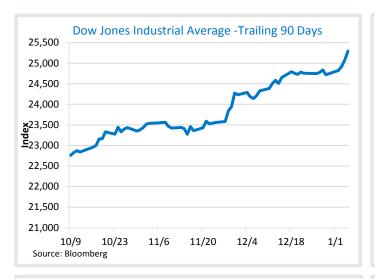
## **Equities**

	MARKET		
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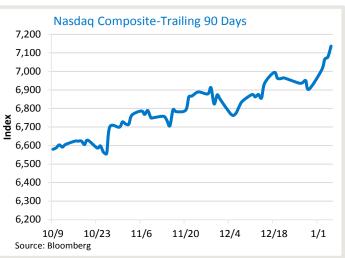
	Last	Change	% Chg.	YTD %
S&P 500	2,743.15	69.54	2.60%	2.60%
Dow Industrials	25,295.87	576.65	2.33%	2.33%
Nasdaq Composite	7,136.56	233.17	3.38%	3.38%
Russell Global	2,185.36	41.28	1.93%	1.9%
Russell Global EM	3,745.72	102.37	2.81%	2.8%
S&P/TSX (Canada)	16,349.44	140.31	0.87%	0.87%
Mexico IPC	49,887.74	533.77	1.08%	1.08%
Brazil Bovespa	79,071.47	2669.39	3.49%	3.49%
Euro Stoxx 600	397.35	8.17	2.10%	2.10%
FTSE 100	7,724.22	36.45	0.47%	0.47%
IBEX 35 (Spain)	10,411.40	367.50	3.66%	3.66%

	Last	Change	% Chg.	YTD %
Swiss Market Index	9,556.98	175.11	1.87%	1.87%
CAC 40 Index (France)	5,470.75	158.19	2.98%	2.98%
DAX Index (Germany)	13,319.64	402.00	3.11%	3.11%
Irish Overall Index	7,174.14	135.86	1.93%	1.93%
Nikkei 225	23,714.53	821.84	3.59%	4.17%
Hang Seng Index	30,814.64	950.93	3.18%	2.99%
Shanghai Composite	3,391.75	95.37	2.89%	2.56%
Kospi Index (S. Korea)	2,497.52	60.85	2.50%	1.22%
Taiwan Taiex Index	10,879.80	236.94	2.23%	2.23%
Tel Aviv 25 Index	1,535.89	23.41	1.55%	1.73%
MICEX Index (Russia)	2,207.41	97.67	4.63%	4.63%

Source: Bloomberg; Index % change is based on price.









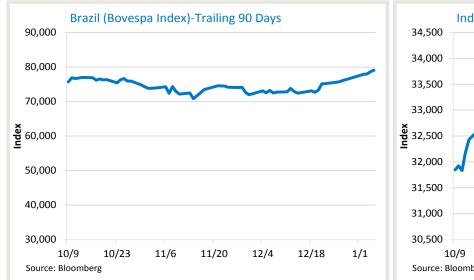
## **Equities – Emerging and Frontier Markets**

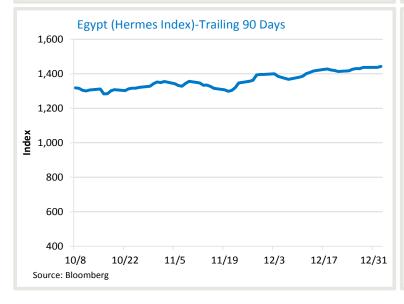
#### EMERGING AND FRONTIER MARKET PERFORMANCE

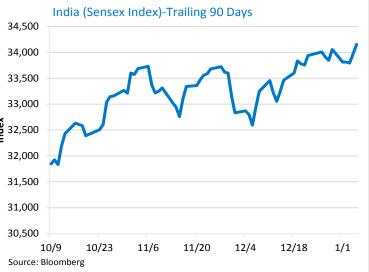
			-	-
	Last	Change	% Chg.	YTD %
Mexico IPC	49,887.74	533.77	1.1%	1.1%
Brazil (Bovespa Index)	79,071.47	2669.39	3.5%	3.5%
MICEX Index (Russia)	2,207.41	97.67	4.6%	4.6%
Czech Republic (Prague)	1,105.32	27.16	2.5%	2.5%
Turkey (Istanbul)	116,637.94	1304.90	1.1%	1.1%
Egypt (Hermes Index)	1,429.28	-7.47	-0.5%	-0.5%
Kenya (Nairobi 20 Index)	3,713.41	1.47	0.0%	0.0%
Saudi Arabia (TASI Index)	7,277.06	46.45	0.6%	0.7%
Lebanon (Beirut BLOM Index)	1,161.43	12.86	1.1%	1.1%
Palestine	574.72	1.50	0.3%	0.0%

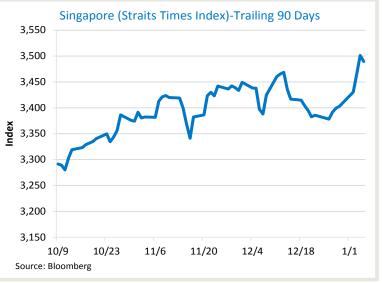
	Last	Change	% Chg.	YTD %
Hang Seng Index	30 <i>,</i> 814.64	950.93	3.2%	3.0%
India (Sensex 30)	34,153.85	97.02	0.3%	0.3%
Malaysia (KLCI Index)	1,817.97	38.87	2.2%	1.2%
Singapore (Straits Times Index)	3,489.45	90.35	2.7%	2.5%
Thailand (SET Index)	1,795.45	42.56	2.4%	2.4%
Indonesia (Jakarta)	6,353.74	39.69	0.6%	0.0%
Pakistan (Karachi KSE 100)	42,523.99	2052.51	5.1%	5.1%
Vietnam (Ho Chi Minh)	1,012.65	35.93	3.7%	2.9%
Sri Lanka (Colombo)	6,514.73	150.39	2.4%	2.3%
Cambodia (Laos)	985.59	6.07	0.6%	-1.3%

Source: Bloomberg; Index % change is based on price.





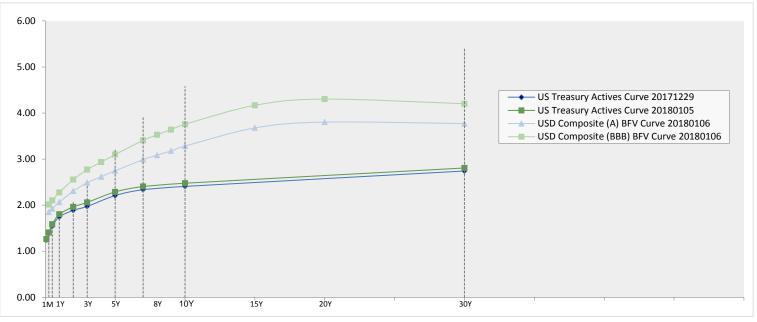




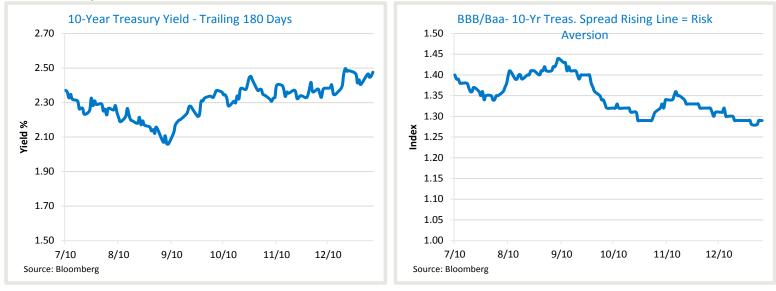
### **Interest Rates**

SELECTED INTEREST RATES										
	Last	Change	% Chg.	YTD %		Last	Change	% Chg.	YTD %	
2-Yr. U.S. Treasury	1.96%	-1 bps	NM	NM	Prime Rate	4.50%	0.00	NM	NM	
5-Yr. U.S. Treasury	2.29%	8 bps	NM	NM	Fed Funds Rate	1.50%	0.00	NM	NM	
10-Yr. U.S. Treasury	2.48%	7 bps	NM	NM	Discount Rate	2.00%	0.00	NM	NM	
30-Yr. U.S. Treasury	2.81%	7 bps	NM	NM	LIBOR (3 Mo.)	1.70%	1 bps	NM	NM	
German 10-Yr. Govt.	0.44%	-1 bps	NM	NM	Bond Buyer 40 Muni	3.36%	7 bps	NM	NM	
France 10-Yr.	0.79%	-1 bps	NM	NM	Bond Buyer 40 G.O.	3.44%	NA	NM	NM	
Italy 10-Yr.	2.00%	0 bps	NM	NM	Bond Buyer 40 Rev.	3.92%	NA	NM	NM	
Fed 5-Yr Fwd BE Inf.	1.96%	1 bps	NM	NM						

Source: Bloomberg



Source: Bloomberg



## **Currencies**

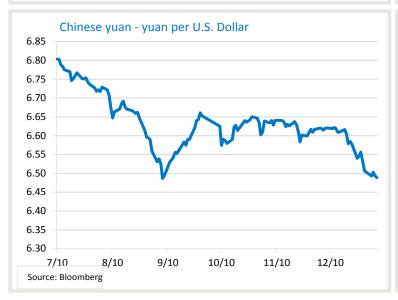
			JLLLCI	LDCOM	1.
	Last	Change	% Chg.	YTD %	
Dollar Index	92.00	-0.130	-0.14%	-0.14%	
Euro	1.20	0.003	0.24%	0.24%	
Japanese Yen	113.10	0.400	-0.35%	-0.35%	
British Pound	1.36	0.005	0.40%	0.40%	
Canadian Dollar	1.24	-0.016	1.27%	1.27%	
Source: Bloomherg					

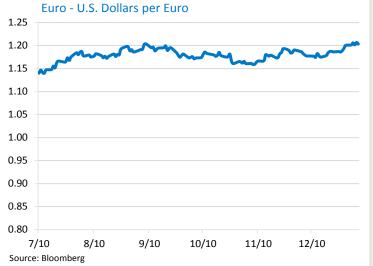
### SELECTED CURRENCY PERFORMANCE

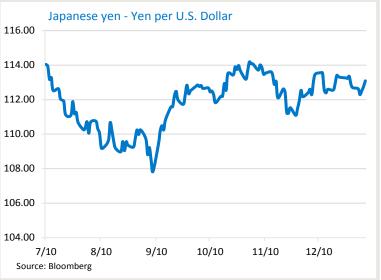
	Last	Change	% Chg.	YTD %
Chinese Yuan	6.49	-0.018	0.28%	0.28%
Swiss Franc	0.97	0.001	-0.06%	-0.06%
New Zealand Dollar	0.72	0.007	1.00%	1.00%
Brazilian Real	3.23	-0.080	2.46%	2.46%
Mexican Peso	19.18	-0.485	2.53%	2.53%

Source: Bloomberg









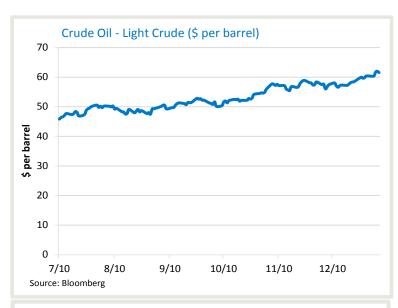
## **Commodities**

### SELECTED COMMODITY MARKET PERFORMANCE

	Last	Change	% Chg.	YTD %
Bloomberg Comm. Idx.	87.92	-0.25	-0.29%	-0.29%
Crude Oil	\$61.55	\$1.13	1.87%	1.87%
Natural Gas	\$2.79	-\$0.16	-5.38%	-5.38%
Gasoline (\$/Gal.)	\$2.49	\$0.01	0.24%	0.12%
Heating Oil	206.14	-0.73	-0.35%	-0.35%
Gold Spot	\$1,320.36	\$17.64	1.35%	1.35%
Silver Spot	\$17.23	\$0.29	1.73%	1.73%

	Last	Change	% Chg.	YTD %
Platinum Spot	\$970.38	\$41.32	4.45%	4.45%
Corn	351.25	-0.75	-0.21%	0.14%
Wheat	430.75	3.00	0.70%	0.88%
Soybeans	970.75	14.00	1.46%	0.94%
Sugar	15.08	0.08	0.53%	-0.53%
Orange Juice	138.00	2.15	1.58%	0.84%
Aluminum	2,250.00	-18.00	-0.79%	-0.79%
Copper	7,188.50	-58.50	-0.81%	-0.81%

Source: Bloomberg; % change is based on price.







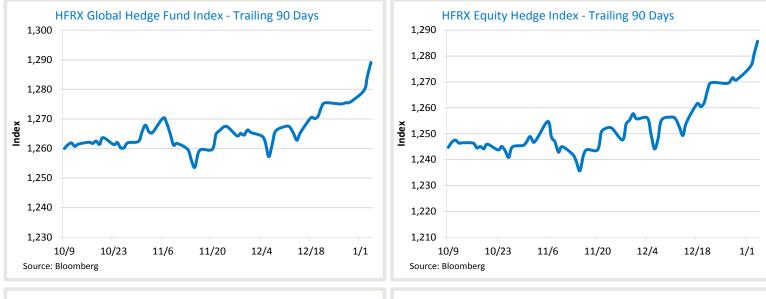


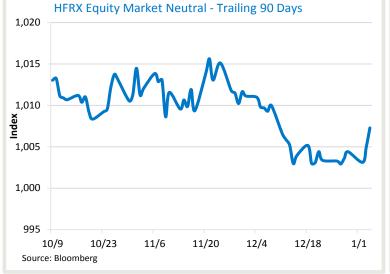
## **Alternative Investments**

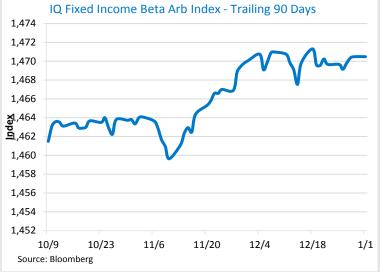
	Last	Change	% Chg.	YTD %		Last	Change	% Chg.	YTD %
HFRX Global Hedge Fund Index	1289.10	13.50	1.06%	1.06%	HFRX Distressed Index	1114.06	7.39	0.67%	0.67%
HFRX Equity Market Neutral	1007.28	2.88	0.29%	0.29%	HFRX Merger Arbitrage Index	1854.56	1.55	0.08%	0.08%
HFRX Equity Hedge Index	1285.74	14.98	1.18%	1.18%	HFRX Convertible Arbitrage Index	794.90	-1.32	-0.17%	-0.17%
HFRX Event-Driven Index	1684.60	18.85	1.13%	1.13%	HFRX Macro CTA Index	1182.20	18.33	1.57%	1.57%
HFRX Absolute Return Index	1066.41	3.13	0.29%	0.29%	IQ Fixed Income Beta Arb Index	1472.88	2.40	0.16%	0.16%

#### LECTED ALTERNATIVE INVESTMENT INDEX PERFORMANCI

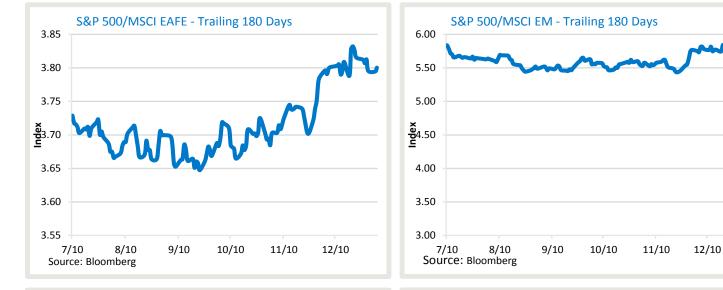
Source: Bloomberg; Index % change is based on price.

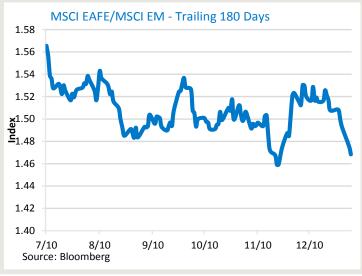






## **Portfolio Construction**

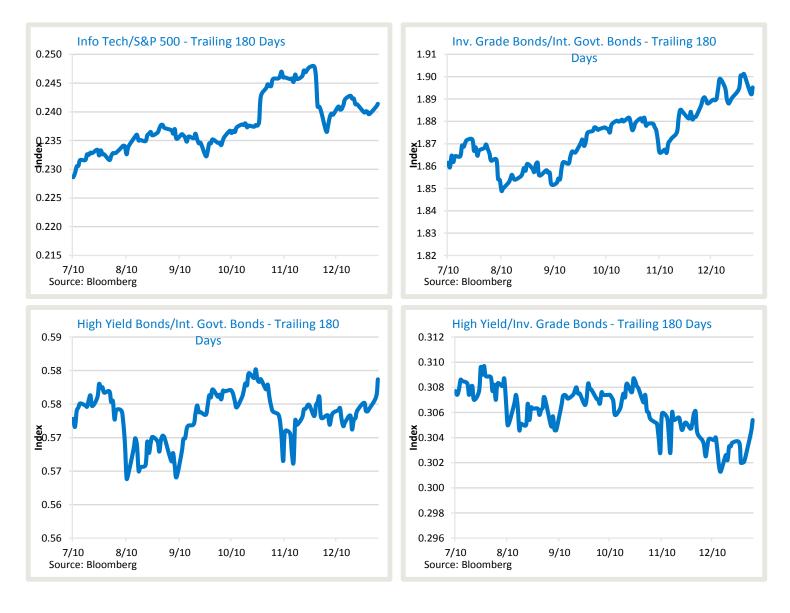








## Portfolio Construction (continued)



							•							
			10/19	10/26	11/2	11/9	11/16	11/23	11/30	12/7	12/14	12/21	12/28	1/4
Domes	Domestic	Large Cap (R200)	0.47%	-0.08%	0.96%	0.20%	-0.08%	0.41%	1.89%	-0.38%	0.83%	1.16%	-0.02%	1.42%
Familtar	Equity	Small Cap (R2000)	-0.21%	-0.31%	-0.06%	-1.44%	0.80%	2.01%	1.81%	-1.53%	0.89%	2.66%	0.12%	0.44%
Equity	int'i.	MSCI EAFE	0.52%	-0.69%	1.09%	-0.56%	-0.85%	1.43%	0.31%	1.10%	0.94%	0.85%	0.47%	2.249
	Equity	MSCI Em. Mkts.	-0.42%	-0.78%	1.73%	0.57%	-0.74%	2.40%	2.74%	-1.81%	1.88%	1.17%	1.69%	3.389
		BarCap Agg. (AGG)	-8.59%	-0.67%	2.36%	-3.63%	-3.42%	6.91%	11.44%	3.87%	8.72%	47.24%	-10.88%	1.059
Fixed	Income	High Yield (JNK)	0.35%	-0.40%	-0.32%	-1.38%	0.82%	0.41%	-0.05%	-0.54%	0.14%	-0.35%	0.27%	0.90
Comn	nodities	Bloomberg Commodity Index	0.31%	0.61%	0.90%	0.88%	-2.05%	1.61%	1.54%	-2.22%	0.04%	1.72%	2.84%	0.999
Alter	natives	Hedge Funds (HFRX Global)	0.05%	-0.08%	0.42%	-0.36%	-0.20%	0.59%	0.02%	-0.38%	0.10%	0.90%	0.11%	1.069
Asset Allocation		60/40*	-2.81%	-0.45%	1.34%	-1.48%	-1.27%	3.10%	4.66%	0.81%	1.69%	17.32%	-3.6 <mark>3%</mark>	1.399
		48/32/20 (w/Alts.)**	-2.24 <mark>%</mark>	-0.38%	1.16%	-1.25%	-1.05%	2.60%	3.73%	0.57%	1.37%	14.03%	-2.89%	1.32

#### WEEKLY ASSET CLASS PERFORMANCE (Prior 12 weeks ending Thursday)

Source: Bloomberg; \*60/40 portfolio = 30% Large Cap/10% Small Cap/15% EAFE/5% Emerging Markets/35% BarCap Agg./5% High Yield. \*\*48/32/20 portfolio = 24% Large Cap/8% Small Cap/12% EAFE/4% Emerging Markets/28% BarCap Agg./4% High Yield/20% HFRX Global Index.

#### RELATIVE STRENGTH MATRIX (BASED ON 30-DAY RSI)

	Large Cap Core	Large Cap Growth	Large Cap Value	Mid Cap Core	Mid Cap Growth	Mid Cap Value	Small Cap Core	Small Cap Growth	Small Cap Value	Int'l. Developed	Emerging Markets	REITs	Comm.	Int. Bond	High Yield
Large Cap Core	1.00	1.03	1.04	1.04	1.03	1.09	1.19	1.15	1.26	1.01	1.04	1.61	1.14	1.16	1.32
Large Cap Growth	0.97	1.00	1.01	1.01	1.00	1.06	1.15	1.12	1.22	0.98	1.01	1.57	1.11	1.12	1.28
Large Cap Value	0.96	0.99	1.00	1.00	0.99	1.05	1.14	1.10	1.21	0.97	1.00	1.55	1.10	1.11	1.27
Mid Cap Core	0.96	0.99	1.00	1.00	0.99	1.04	1.14	1.10	1.20	0.97	1.00	1.55	1.09	1.11	1.27
Mid Cap Growth	0.97	1.00	1.01	1.01	1.00	1.06	1.15	1.11	1.22	0.98	1.01	1.56	1.11	1.12	1.28
Mid Cap Value	0.92	0.94	0.96	0.96	0.95	1.00	1.09	1.05	1.15	0.93	0.96	1.48	1.05	1.06	1.21
Small Cap Core	0.84	0.87	0.88	0.88	0.87	0.92	1.00	0.97	1.06	0.85	0.88	1.36	0.96	0.97	1.11
Small Cap Growth	0.87	0.90	0.91	0.91	0.90	0.95	1.03	1.00	1.09	0.88	0.91	1.40	0.99	1.01	1.15
Small Cap Value	0.80	0.82	0.83	0.83	0.82	0.87	0.95	0.91	1.00	0.81	0.83	1.28	0.91	0.92	1.05
Int'l. Developed	0.99	1.02	1.03	1.03	1.02	1.08	1.17	1.13	1.24	1.00	1.03	1.59	1.13	1.14	1.31
Emerging Markets	0.96	0.99	1.00	1.00	0.99	1.05	1.14	1.10	1.20	0.97	1.00	1.55	1.10	1.11	1.27
REITS	0.62	0.64	0.65	0.65	0.64	0.68	0.74	0.71	0.78	0.63	0.65	1.00	0.71	0.72	0.82
Commodities	0.87	0.90	0.91	0.91	0.90	0.95	1.04	1.01	1.10	0.89	0.91	1.41	1.00	1.01	1.16
Int. Bond	0.86	0.89	0.90	0.90	0.89	0.94	1.03	0.99	1.09	0.88	0.90	1.40	0.99	1.00	1.14
High Yield	0.76	0.78	0.79	0.79	0.78	0.82	0.90	0.87	0.95	0.77	0.79	1.22	0.86	0.87	1.00

Source: Bloomberg

The Relative Strength Matrix provides an indication of how the various asset classes have performed relative to one another over the past 30 days. A number greater than 1.0 indicates that the asset class in the far left column has outperformed the corresponding asset class in the top row over the past 30 days. A number below 1.0 means the asset class on the left has underperformed the asset class at the top. The green shading indicates outperformance, and the red shading indicates underperformance.

#### **Index Overview & Key Definitions**

Fed, The Fed or FED refers to the Federal Reserve System, the central bank of the United States. The Federal Open Market Committee (FOMC) is the monetary policymaking body of the Federal Reserve System. Fed Funds Rate, the interest rate at which a depository institution lends funds maintained at the Federal Reserve to another depository institution overnight. The European Central Bank (ECB) is the central bank for Europe's single currency, the euro. The ECB's main task is to maintain the euro's purchasing power and thus price stability in the euro area. The euro area comprises the 19 European Union countries that have introduced the euro since 1999. The Gross Domestic Product (GDP) rate is a measurement of the output of goods and services produced by labor and property located in the United States. Basis Point(s) is a unit that is equal to 1/100th of 1%, and is used to denote the change in a financial instrument. The basis point is commonly used for calculating changes in interest rates, equity indexes and the yield of a fixed-income security. A separately managed account (SMA) is an individual managed investment account offered typically by a brokerage firm through one of their brokers or financial consultants and managed by independent investment management firms (often called money managers for short) and have varying fee structures. The Consumer Price Index (CPI) measures the change in the cost of a fixed basket of products and services. The Producer Price Index (PPI) program measures the average change over time in the selling prices received by domestic producers for their output. The prices included in the PPI are from the first commercial transaction for many products and some services. Core CPI is an additional CPI Index, excludes energy and food item price changes, and measures the "core" or "underlying" rate of inflation. The PCE (Personal Consumption Expenditure) Index of Prices is a US---wide indicator of the average increase in prices for all domestic personal consumption. Using a variety of data including U.S. Consumer Price Index and Producer Price Index prices, it is derived from personal consumption expenditures; essentially a measure of goods and services targeted towards individuals and consumed by individuals. The Purchasing Managers' Index (PMI) is an indicator of the economic health of the manufacturing sector. The PMI is based on five major indicators: new orders, inventory levels, production, supplier deliveries and the employment environment. Brexit is a commonly used term for the United Kingdom's withdrawal from the European Union. The Kansas City Fed Manufacturing Survey monitors manufacturing plants selected according to geographic distribution, industry mix and size in the Tenth Federal Reserve District.

The Dow Jones Industrial Average (DOW or DJIA) is an unmanaged index of 30 common stocks comprised of 30 actively traded blue chip stocks, primarily industrials and assumes reinvestment of dividends. The S&P 500 Index is an unmanaged index comprised of 500 widely held securities considered to be representative of the stock market in general. The S&P/Case-Shiller Home Price Indices measure the residential housing market, tracking changes in the value of the residential real estate market in 20 metropolitan regions across the United States. The Nasdag Composite Index is a stock market index of the common stocks and similar securities listed on the NASDAQ stock market. The US Dollar Index is a measure of the value of the United States dollar relative to a basket of foreign currencies. It is a weighted geometric mean of the dollar's value relative to other select currencies (Euro, Japanese yen, Pound sterling, Canadian dollar, Swedish krona (SEK) & Swiss franc). The FTSE 100 Index (FTSE 100) is a share index of the 100 companies listed on the London Stock Exchange (LSE) with the highest market capitalization. The Bloomberg Commodity Index (formerly the Dow Jones-UBS Commodity Index) tracks prices of futures contracts on physical commodities on the commodity markets and is designed to minimize concentration in any one commodity or sector (currently 22 commodity futures in seven sectors). The Barclays Capital US Credit Index is an unmanaged index considered representative of publicly issued, SEC-registered US corporate and specified foreign debentures and secured notes. The Barclays Capital US Aggregate Bond Index is a market capitalization-weighted index of investment-grade, fixed-rate debt issues, including government, corporate, assetbacked, and mortgage-backed securities, with maturities of at least one year. The Barclays Capital US Corporate High Yield Index covers the USD-denominated, non-investment grade, fixed-rate, taxable corporate bond market. Securities are classified as high-yield if the middle rating of Moody's, Fitch and S&P is Ba1/BB+/BB+ or below. The index may include emerging market debt. The Barclays Capital Municipal Bond Index is an unmanaged index comprised of investment-grade, fixed-rate municipal securities representative of the tax-exempt bond market in general. The Barclays Capital US Treasury Total Return Index is an unmanaged index of public obligations of the US Treasury with a remaining maturity of one year or more. The Barclays Capital Global Aggregate ex-U.S. Index is a market capitalization-weighted index, meaning the securities in the index are weighted according to the market size of each bond type. Most U.S. traded investment grade bonds are represented. Municipal bonds, and Treasury Inflation-Protected Securities are excluded, due to tax treatment issues. The index includes Treasury securities, Government agency bonds, Mortgage-backed bonds, Corporate bonds, and a small amount of foreign bonds traded in U.S. The Barclays Capital U.S. 5-10 Year Corporate Bond Index measures the investment return of U.S. dollar denominated, investment-grade, fixed rate, taxable securities issued by industrial, utility, and financial companies with maturities between 5 and 10 years. Treasury securities, mortgage-backed securities (MBS) foreign bonds, government agency bonds and corporate bonds are some of the categories included in the index. The Barclays Capital U.S Corporate High-Yield Index is composed of fixed-rate, publicly issued, non-investment grade debt. The Barclays Capital U.S. Corporate 5-10 Year Index includes U.S. dollar-denominated, investment-grade, fixed-rate, taxable securities issued by industrial, utility, & financial companies, with maturities between 5 & 10 years. The Russell 1000 Index is a market capitalization-weighted benchmark index made up of the 1000 largest U.S. companies in the Russell 3000 Index. The Russell 1000 Growth Index is an unmanaged index considered representative of large-cap growth stocks. The Russell 1000 Value Index is an unmanaged index considered representative of large-cap value stocks. The Russell 2000 Index is an unmanaged index considered representative of small-cap stocks. The Russell 2000 Growth Index is an unmanaged index considered representative of small-cap growth stocks. The Russell 2000 Growth Index is an unmanaged index considered representative of small-cap value stocks. The Russell 3000 Index is an unmanaged index considered representative of the US stock market. The Russell Midcap Index is a subset of the Russell 1000 Index. It includes approximately 800 of the smallest securities based on a combination of their market cap and current index membership. The Russell Midcap Growth Index is an unmanaged index considered representative of mid-cap growth stocks. The Russell Midcap Value Index is an unmanaged index considered representative of mid-cap value stocks. The HFRX Indices are a series of benchmarks of hedge fund industry performance which are engineered to achieve representative performance of a larger universe of hedge fund strategies. Hedge Fund Research, Inc. employs the HFRX Methodology (UCITS compliant), a proprietary and highly quantitative process by which hedge funds are selected as constituents for the HFRX Indices. The University of Michigan Consumer Sentiment Index (MCSI) is a survey of consumer confidence conducted by the University of Michigan using telephone surveys to gather information on consumer expectations regarding the overall economy. The CBOE Volatility Index (VIX) is an up-to-the-minute market estimate of expected volatility that is calculated by using real-time S&P 500 Index option bid/ask quotes. The Index uses nearby and second nearby options with at least 8 days left to expiration and then weights them to yield a constant, 30-day measure of the expected volatility of the S&P 500 Index. The MSCI EAFE Index is designed to measure the equity market performance of developed markets outside of the U.S. & Canada. The MSCI EAFE Growth Index is an unmanaged index considered representative of growth stocks of Europe, Australasia and the Far East. The MSCI EAFE Value Index is an unmanaged index considered representative of value stocks of Europe, Australasia and the Far East. The MSCI EM (Emerging Markets) Latin America Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of emerging markets in Latin America. The MSCI World ex-U.S. Index captures large and mid-cap representation across 22 of 23 Developed Markets (DM) countries - excluding the US. With 1,002 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country. The MSCI Japan Index is designed to measure the performance of the large and mid-cap segments of the Japanese market. With 320 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in Japan. The MSCI Emerging Markets Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The MSCI Europe Index is an unmanaged index considered representative of stocks of developed European countries. The MSCI Pacific Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed markets in the Pacific region. The Barclays Intermediate US Government/Credit Bond Index is a market capitalization-weighted index of investment-grade, fixed-rate debt issues, including Treasuries, government-related and U.S. corporate securities, with maturities of at least one year and less than 10 years. The NY Empire State Manufacturing Index is based on the monthly survey of manufacturers in New York State - known as the Empire State Manufacturing Survey - conducted by the Federal Reserve Bank of New York. The ISM Manufacturing Index is based on surveys of more than 300 manufacturing firms by the Institute of Supply Management and monitors employment, production, inventories, new orders and supplier deliveries. The ISM Non-Manufacturing Index is an index based on surveys of more than 400 non-manufacturing firms' purchasing and supply executives, within 60 sectors across the nation, by the Institute of Supply Management (ISM) and also tracks economic data, like the ISM Non-Manufacturing Business Activity Index. A composite diffusion index is created based on the data from these surveys that monitors economic conditions of the nation. The Housing Market Index (HMI) is based on a monthly survey of NAHB members designed to take the pulse of the single-family housing market. In May 2007, Markit's U.S. PMI research was extended out to cover producers of metal goods. In October 2009, Markit's U.S. Manufacturing PMI survey panel was extended further to cover all areas of U.S. manufacturing activity. The Dow Jones Wilshire U.S. REIT Index tracks the performance of publicly traded REITs and REIT-like securities and is designed to serve as a proxy for direct real estate investment, in part by excluding companies whose performance may be driven by factors other than the value of real estate. The Russell Top 200 Index measures the performance of the 200 largest companies in the Russell 1000 Index, with a weighted average market capitalization of \$186 billion. The Barclays 1-3 Year US Treasury Bond Index measures public US Treasury obligations with remaining maturities of one to three years. The S&P LSTA Leveraged Loan Index is an unmanaged capitalization-weighted syndicated loan index based upon market weightings, spreads and interest payments. It covers the US market back to 1997 and currently calculates on a daily basis. FOR ONE-ON-ONE USE WITH A CLIENT'S FINANCIAL ADVISOR ONLY. 15

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